



## Case Study

### Sepura

Ethos' Multi-Function Devices for a rapidly expanding technology company

**sepura**

Client:  
Sepura

Website:  
[www.sepura.com](http://www.sepura.com)

Client Industry:  
Telecommunications Solutions

What we deliver:  
Multi-Function Devices

## Introduction

**Sepura is a global leader in the design, manufacture and supply of digital radio products, systems and applications developed specifically for business and mission critical communications.**

30

Countries

800+

Employees

Founded in Cambridge in the UK in 2002, Sepura rapidly expanded across the world with a network of regional partners selling and providing local support for its products, and quickly achieved the status of market leader in over 30 countries.

Their wide-ranging and complete solution enable public safety organisations and users in commercial sectors to address the communications challenges they face on a daily basis.

## Key Results

- > Updated equipment to reflect company's contemporary premises
- > Introduced a user-friendly PaperCut solution
- > Reduced pressure on IT and Admin Departments by installing easy to manage MFDs
- > Installed reporting, giving management better intel on device usage

## The Client's Challenge

**Since its foundation in 2002, Sepura had experienced a rapid expansion and were looking for new print devices to fit in with their new contemporary premises.**

As well as needing print devices that would complement their new modern offices, Sepura wanted the devices to be more user-friendly. In addition, the high-growth technology company wanted their print fleet to be easier to manage, reducing the pressure on the IT and Admin Departments.

Sepura's management team also wanted to be able to easily report and manage the usage of each device in the fleet.



**Think Unified**  
Voice, Documents & Data



## Our Solution

We updated Sepura's print equipment with brand new, high-end, easy-to-use Multi-Function Devices (MFD's).

We introduced a user-friendly PaperCut solution, making it easier for employees to collect their documents at each device.

We installed reporting, allowing management to collate and departmentalise jobs; ascertaining and restricting usage.



## Results



**Sepura now have a fleet of Multi-Function Devices which reflect and complement their contemporary premises.**

Thanks to the Papercut with PIN Authentication solution implemented, employees now have to type in their unique identifier code prior to printing, reducing the amount of print wasted.

In addition to reducing print waste, the Papercut solution installed has stopped confidential documents from being left around, increasing the business' security and compliance.

**“ Ethos' Managed Print Service is an economical and hassle-free way to manage our business' print and document needs. Since deployment, we've seen expenditure on print consumables reduce and our IT and admin teams freed up to focus on other things. The productivity and financial benefits of the service are multiple and the Ethos team have proved themselves time and time again as highly responsive to our needs as a business ”**

Facilities Manager, Sepura

## Improving your communications

At Ethos, we have over twenty years' experience delivering services and solutions across the three main forces of business communications: voice, documents and data.

4,000 customers worldwide regard us as part of their extended team – a single contact point for their managed print services, telephony systems, mobile networks and IT.

Over the years we've remained independent because it's the best way to deliver what our customers need – a bespoke service offering independent advice across all of the leading providers including Xerox, Mitel, Cisco, Microsoft, BT, Vodafone, O2, Konica Minolta and HP.

So, whether you're looking for a single point solution or for unified communications partner across your business, we're the experts.